# BZCON® Manufacturing / Distribution Pavilion

## **Represent your state at MJBizCon as a featured Manufacturing/Distribution Center**

AN EXCLUSIVE EXPERIENCE ON THE SHOW FLOOR Hosted by MJBizCon + MITA



MIBIZCON 2024

WHAT IS **MJBIZCON?** 

Held every year at the Las Vegas Convention Center, MJBizCon is the largest B2B cannabis conference and tradeshow in the world.

HOURS OF CONTENT 70+

TO ARON



6MIL+ **MEDIA IMPRESSIONS** 



1,400+ **EXHIBITORS** 







## **EXHIBIT OR SPONSOR**

#### Exhibit or Sponsor at MJBizCon and position your team to:

- Generate new leads

For three exciting and intensive days, our community comes together to share the best-in-class from veterans and emerging players across the cannabis ecosystem.









- Connect with 10,000's of attendees
- Showcase your products and services
- Engage with cannabis industry leaders
- Meet decision-makers with buying power

## **Premiere area for deal-making**

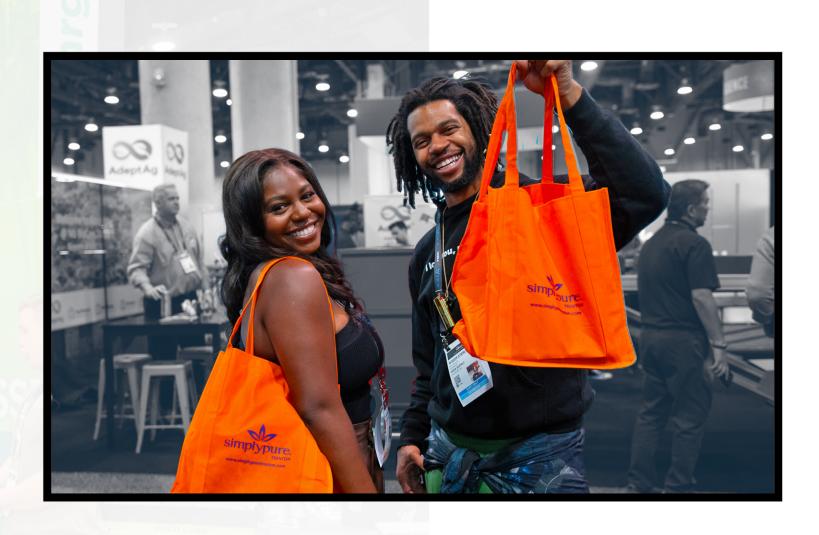


MITA USA provides strategic guidance to streamline the process of brand expansion within the cannabis industry, providing resources and support to businesses looking to expand their presence across state lines.



## **EDUCATION**

The Pavilion features workshops, webinars and podcast content, hosted by MITA USA, with focus on navigating regulatory challenges, market trends and business opportunities.







## EXPERIENCE

The manufacturing-focused hub provides 30K+ MJBizCon attendees with informative sessions, facilitated networking opportunities, and a showcase of the latest innovations in the cannabis industry. Align your brand with this growth opportunity!

MJBIZCON 2024

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## **State Vendor Booths**

Exhibitors can customize the booth with backdrop and showcase table or choose to set up an activation to fit within the space.

## PAVILION BOOTHS

Unique vendors displays from state markets.

Manufacture exhibits arranged around the MITA USA Podcast &Networking Hub in center of the area.

Add on options for corner space, media packages, MITA membership and more.

## **PAVILION FEATURES**

One-stop destination for brands and media to network, educate and expand their domestic business.

Cross promotion from MJBiz and MITA USA to drive traffic and brand awareness.

Concessions area, Elevation Lounge and access to Patio and rideshare entrances nearby.

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## **Exhibitor Booth Packages**

**Corner Booth:** Inline price + \$600 **Main Aisle Corner:** Inline price + \$1,000 **Height Fee:** \$800 (max 14ft)

## **BENEFITS INCLUDE**

- Lead retrieval and badge scanning that will be executed through the MJBizCon mobile app.
- Carpet included for inline booths. Island spaces over 400 sq ft come as raw space and exhibitors must supply their own flooring. Inline booths requesting carpet removal must do so prior to move-in or will be charged a fee.
- Material handling fees paid by MJBizCon.
- Draped 6' table and two chairs provided upon request; per 100 sq ft for inline booths.
- Booth marketing online, in mobile app and print.
- 4 comp expo passes per 100 sq. ft.

## **STANDARD BOOTH RATES**

SPACE 10x10 Inline 10x20 Inline 10x30 Islan 20x20 Islan 20x40 Islan 30x30 Islan





	PASS ALLOTMENT	COST
ne	4	\$7,299
ne	8	\$14,449
nd	8	\$21,449
nd	16	\$33,249
nd	24	\$49,799
nd	32	\$66,199
nd	36	\$74,399
nd	64	\$120,799

# OPTIONAL ADD-ON PACKAGES

Expand your reach to your target customers with a comprehensive media or promotion package to support your presence at the show and drive 365-day growth.

- 2'x3' Floor Sticker in front of your booth with your state: \$350
- New Exhibitor Promotion Package A (Value: \$7624, ~35% off, List Price: \$5k)
  - 1 Page Nov/Dec Issue (Value: \$2,499)
  - 3-month campaign website banners (Oct-Dec) (Value: \$3,750)
  - 50k ROS impressions monthly (25k to 300x250 banner/25k to 728x90 banner) @25 CPM
  - Innovative Product Showcase shelf 20"x20" (Value: \$1,375)
- New Exhibitor Promotion Package B (Value: \$2,874, ~15% off, List Price: \$2,500)
  - 1/2 Page Nov/Dec Issue (Value: \$1,499)
  - Innovative Product Showcase shelf 20"x20" (Value: \$1,375)

A complete list of sponsorship opportunities at MJBizCon can be found <u>here</u>.









# MITA MEMBERSHIP

Featured at the world's largest cannabis trade show this package includes a dedicated landing page showcasing your booth's manufacturing details, along with additional marketing opportunities on their platform.

**OPTIONAL ADD-ON 1 YEAR OF MITA USA MEMBERSHIP** (June 2024 - May 2025)

\$2,000

4 VERTICAL TVS PLAYING 15-SEC ADS OF YOUR COMPANY EACH DAY! (\$1000 VALUE)

> **5 MIN EXCLUSIVE PODCAST** INTERVIEW

SWAG BAG (\$500 VALUE)

## MEMBERSHIP INCLUDED

\$9,199









8 fifteen-second video advertising spots per day on 4 giant TVs for 3 days. \$1000 Value



30K Email list 35% Average Open Rate



20K Post Impressions in the last 30 Days with over 7,000 search appearances in the last 7 days!



14.3K Post Impressions in the last 30 Days

## INCLUDES



Interviewed on the "Cannabis Podcast of the year" 2023

> Link to podcast emailed to all attendees \$500 Value **MITA USA MEMBERS ONLY**



### **CONTACTS**

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# MJBIZCON DECEMBER 3-6 LAS VEGAS



